



Rooted in the African growth story

CAREER OPPORTUNITY

Job Title:	Executive Sales Brokers	Job Type:	Full Time
Department:	Insurance	Ref No.	FIB-06-2017
Experience:	1 Year	Location:	Nairobi, Kenya

Fusion Insurance Brokers Limited is a licensed insurance broker operating under the IRA regulations and with a wide array of products and services from all major insurance companies in Kenya.

Exciting opportunities have arisen for passionate sales people with enthusiasm to grow and make money in a sales career. At Fusion, we believe happy employees make great employees, so by joining the team, you can expect a role, which will offer great training, career progression, excellent commission and remuneration package and superb benefits.

Purpose of the Job

1. Conducting sales and marketing initiatives to prospective and existing business customers to enhance sales,
2. Establishing customer needs and identifying sales opportunities, passing all calls to senior team to close business,
3. Maintaining regular and documented contact with the existing customer base while building new relationships and generating new accounts.

Qualifications, Experience and Knowledge

- Certificate/ Diploma or higher qualification in a business related field,
- Knowledge in insurance is an added advantage,
- Ability to prioritise be flexible and work effectively with minimum supervision.
- Excellent oral and written communication, interpersonal and reporting skills.

Passion is important to us and we believe that everyone who is passionate about his or her role should be given the opportunity to progress. At FIB you will receive maximum support in order to succeed and move into a more senior role specializing in insurance brokerage. How quickly one progresses is completely down to the candidate!

How to Apply:

If you are articulate, confident and friendly, with a bright and enthusiastic personality, we would love to hear from you. Please send a cover letter and curriculum vitae as one document to ksanya@fusiongroupafrica.com.

NB: Only shortlisted candidates will be contacted.